



# Buy Box

**SellMyServiceBusiness.com**

Buy box #1 is for businesses we will purchase 100% outright

Criteria	Details	Notes
Net Profit	Target is businesses with a minimum of \$350K+ in profit with room for cushion to get paid to the right Operator in place of the business.	If within the set range, we will look at it. We are more flexible to go up vs. down in revenue. No businesses that are negative on profit will be considered. Business must cashflow day 1.
Gross Revenue	Target Gross Revenue Range: \$1M-\$5M	
Operations	Businesses must have an operations manager in place or have a willing seller to assist in a transitioning process with bringing on a new one into the company.	
Age	Companies that are 3-7+ years old minimum.	
Location	Maricopa County, AZ	We will consider purchasing businesses that are not local to AZ ONLY if these businesses are online businesses that can easily be run by our Arizona-based staff.
Industries & Business Types	Service-based industries such as Handyman, HVAC, Plumbing, Landscape Maintenance, Property Management, Pool Remodel/Repair, Roofing, Locksmith Services, Self Service Car Wash, Pest Control, Bookkeeping Businesses, Residential/Commercial Cleaner, Appliance Repair, Auto Repair, ETC	

# Buy Box #2

[SellMyServiceBusiness.com](https://sellmyservicebusiness.com)

Buy box #2 is for businesses we are open to acquiring equity in either through investment or consulting for equity from 30%-50%

Criteria	Details	Notes
Net Profit	Target is businesses with a minimum of \$250K-\$500k+ in profit already in place	If within the set range, we will look at it. We are more flexible to go up vs. down in revenue. No businesses that are negative on profit will be considered. Business must cashflow day 1.
Gross Revenue	Target Gross Revenue Range: \$1M-\$5M	
Operations	Any business that we will be taking a minority share in or upwards of 50% we would require the current owner to remain in place as the operator.	
Age	Companies that are 3-7+ years old minimum.	
Location	Maricopa County, AZ	We will consider purchasing businesses that are not local to AZ ONLY if these businesses are online businesses that can easily be run by our Arizona-based staff.
Industries & Business Types	Service-based industries such as Handyman, HVAC, Plumbing, Landscape Maintenance, Property Management, Pool Remodel/Repair, Roofing, Locksmith Services, Self Service Car Wash, Pest Control, Bookkeeping Businesses, Residential/Commercial Cleaner, Appliance Repair, Auto Repair, ETC	Industries listed on the left are industries we would be interested in as we have internal expertise on how to operate these types of companies. We will however consider other online or service based businesses anywhere in the US as long as the current owner is remaining in the operations.